

—— THE DOWNLOAD

STEPHEN KASIK

Stephen has some big shoes to fill as he steps in to replace Rick Klaus who retired this year. Stephen now shares his background and some personal insight.

How did you find the company?

Brian Roberson our current Engineering Manager recommended me.

How long have you been with Osprey? 6 years.

What was your role before you joined the sales group? Project Engineer.

Why sales?

I always look for new and exciting opportunities. The role also allows me to use my engineering background to solve customer problems.

First app you check in the morning? Alarm.



Best way to connect with customers? Face to face.

Preferred method to present to customers? Our annual Airflow Training course.

I wish customers were more interested in this product. All our latest Blue-Sky technology for new equipment and upgrades.

Something you wish customers knew more about Osprey?

Our family culture.

Favorite place you have visited so far on business? Bahrain.

Cities listed on your weather app? Atlanta, Portland, Tokyo, and Bahrain



Hometown? Marietta, Ga.

Best lunch spot near Osprey? Lee's Bakery

Favorite sports team? University of Georgia football



I am looking forward to doing more of this. Traveling again.

Best part about business travel?

Meeting new people and making new friends.

Worst part about business travel? Adjusting to time zones or jet lag.

Aisle or window seat?Aisle



Best source of industry news?

Nonwovens Industry and Dust Safety Science

Are trade shows still useful? Yes.

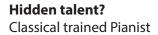
Why?

webcam.

Shows are still useful because they offer the chance to engage with people and build relationships.

Conversations tend to be much more organic than using a

My business role model. Rick Klaus.





Everyone should read this?

The Hitchhiker's Guide to the Galaxy Series by Douglas Adams.

Favorite podcast?

The Right Time with Bomani Jones.



I am into his show right now?

Chef's Table on Netflix.

Something you think we will see more of in the next five years.

Remote training and start-up support along with virtual industry conferences.

Favorite thing about working with Osprey?

The people and the company culture.