



OSPREY

News and information for the employees and clients of Osprey Corporation.

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NPE 2006

We would like to invite you to visit Osprey at the upcoming NPE 2006. Chicago will host this international plastics show June 19-23 at McCormick Place. The show sponsor, SPI, is planning for over 75,000 plastics professionals to attend this year's largest trade show event along with over 2,000 exhibitors.

We welcome those attending the event to visit our booth 4533 in the North Hall. Osprey and its area sales representatives will be on

hand to discuss our latest products and improvements to existing systems. Those looking for new ways to reduce waste levels or upgrade current systems are invited to discuss your opportunities at the weeklong event.

For more information concerning the show and conference events or to register, please visit www.npe.org. We will look forward to seeing you in Chicago. ☺



Installation & Maintenance Videos Now on the Web

Osprey installation and maintenance resources can now be found on our Web site. This new service will help you maintain your Osprey equipment 24.7.365.

The first series includes Seals & Media Installation and Fan Maintenance. This DVD guide is very useful in training maintenance personnel the proper method of installing seals and media for any size Osprey filter.

The Fan Maintenance & Storage Guide covers recommend maintenance tips as well as proper handling, installation, and storage guidelines for any Osprey fan.

For more information on the new service, please visit www.ospreyfilters.com and click on the Library section. ☺



Installation and maintenance videos are now available on www.ospreyfilters.com.

Osprey do Brazil Expands in South America

Established in 1998, Osprey do Brazil is expanding its manufacturing presence in Brazil. Under the direction of Paulo Borba, Osprey has increased sales and market share significantly over the last two years. With a local manufacturing base located in Sao Paulo, we expect further growth as we expand on the products that can be distributed to this growing market. Please contact Paulo Borba, prnborba@uol.com.br, or Steve Smith, stevesmith@ospreyfilters.com for more information concerning Osprey do Brazil. ☺



SAP ONLY Recovery in Asia and Europe

Many of the world's sanitary products production lines do not allow for fiber to be recycled back to the core former. This is because of the forming section design philosophy.

A large percentage of machines incorporating this design are located in Asia and Europe. These same producers also have a great need to recover a high percentage of valuable SAP associated with their volume of rejected products.

Osprey with its SAP ONLY Recovery System has an exclusive recycling method that provides customers with a clear advantage over their competition. SAP



ONLY recovery can be achieved without significant valuable floor space with low labor and energy requirements compared to the complete Osprey Fiber & SAP reclaim system.

We offer two separation design models that concentrate on limiting space requirements while minimizing your capital investment. Only with Osprey can you get Super Sacks of clean usable reclaimed SAP ready to be used with your virgin supply. ☺

People in the News

Doris Griffith will retire this August. Doris has been with Osprey over 15 years. Since joining Osprey, Doris has worked in the accounting department. Venders are most familiar with Doris since she has been in charge of Osprey's accounts payable. Doris will leave the department in capable hands since her son Ron will be her replacement.

Doris and her husband will be leaving Atlanta to return to her family in West Virginia. Doris and her two bit café sponsored picnics will be missed very much.

Marsha Vice has joined Jeff Orwig and Isacque Nixon as sales associate in the spare parts department. Marsha has been with Osprey for over sixteen years working in sales and marketing. Marsha enjoys spending time with her children and grandchildren and vacationing at the beach. Marsha's focus on customer satisfaction and service make her ideal for the parts department. ☺

In Memory

George Hsheish President of Formosa Nawonsuith Corporation in Taiwan passed away in February after a five-year battle with liver cancer. George was raised in very difficult conditions in south Taiwan. However, he worked his way through school graduating from the Culture University in Taiwan. George was considered to be an expert in many fields related to nonwovens. In 1986, he joined Formosa Nawonsuith Corporation in Taipei. George was the driving influence of the partnership with Osprey for over twenty years. Our deepest sympathy and prayers go out to George's family and our colleagues at FNC. ☺



Why Buy From Osprey?

Many times we are asked the question "Why should we buy from Osprey?" This is a good question that we like to answer. The answer of this question can always be traced back to Osprey's core values and business philosophy.

Osprey began in 1974 as an engineering and sales company committed to selling process air handling solutions to the industries we served. Now, as it was back then, we are committed to designing and building the best equipment possible, so that we can without hesitation stand behind our products 100%.

Our company includes engineering, manufacturing, sales, and service staff that have an average of fourteen years of experience at Osprey. Osprey's employees believe that it is

absolutely necessary to always treat our customers and venders, as they would expect to be treated.

When given an opportunity to meet our competition, Osprey will not be undersold on value. While some attempt to present themselves like Osprey, they cannot copy our customer focus and experience.

Osprey has local sales and technical representatives around the world. Our customers receive personalized service before and after the sale. Osprey customers purchase not only equipment solutions to solve their manufacturing problems, they also receive the commitment of Osprey employees to support these systems for the lifetime of the product. ☺

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You Can Now Order Osprey Spare Parts Online

To make it easy for you to purchase Osprey parts when it's most convenient for you, Osprey now accepts online orders for equipment spare parts.

You can also take advantage of this convenient new option to review and confirm the items on our Web site before placing an order the same way that you have in the past. For more information, please visit our Web site at www.ospreyfilters.com. ☺