

Newsletter


SUMMER 1993

INDEX '93 A Pleasure to See You


It was a pleasure to see so many people in Geneva at INDEX '93 last month. In the Osprey stand we were visited by over 200 companies. We appreciate the opportunity to talk with so many of our old friends and customers as well as meet new people in the industry.

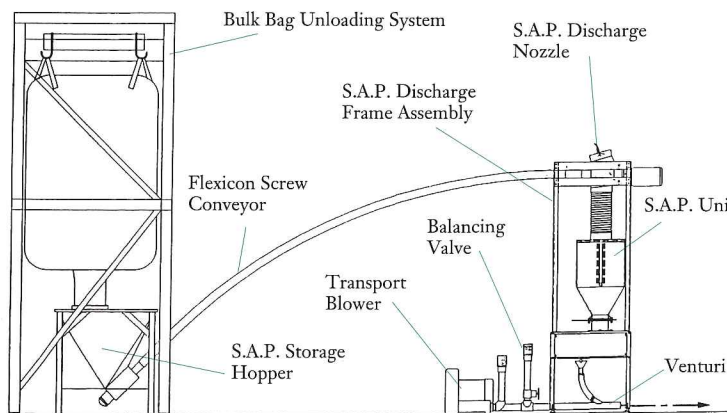
We were very pleased to have many of our representative agents in our stand this year. **Mr. Jaime Cattori** of Barnatex in Mexico was most helpful to Osprey. Once or twice we called Jaime to serve as an interpreter. Fluent in Spanish, French, English, Italian, and German, he helped us through the occasional language barriers we all experience from time to time. **Mr. Makram Rishani** of Track Business Expansion in Cyprus and **Mr. Yusef Rishani**, **Mr. Ramez Kawar**, and **Mr. Spiro Dragatsi** joined us in Geneva. Track Business Expansion is Osprey's Representative Agent in the Middle East. **Mr. George Hsheish**, President of Formosa Nawonsuith Corporation, traveled from

Taiwan to Geneva for INDEX. **Mr. Themis Zygorakis** and **Ms. Popi Tsaousopoulou** of N. Zygorakis, Greece, were also attending the Osprey stand. We were very pleased to see **Mr. Rodrigo Rossie** of Inversiones Rossie Y Rossie, Venezuela, as well as **Mr. George Huang** of Shine International. Shine assists Osprey with customers on mainland China. **Mr. Randy Morita** of Moritani, Osprey's representative in Japan, took time out of his busy schedule to visit INDEX as did **Mr. S.M. Lee** of Woowin Trading Company, Korea. We appreciate their presence, help, and support.

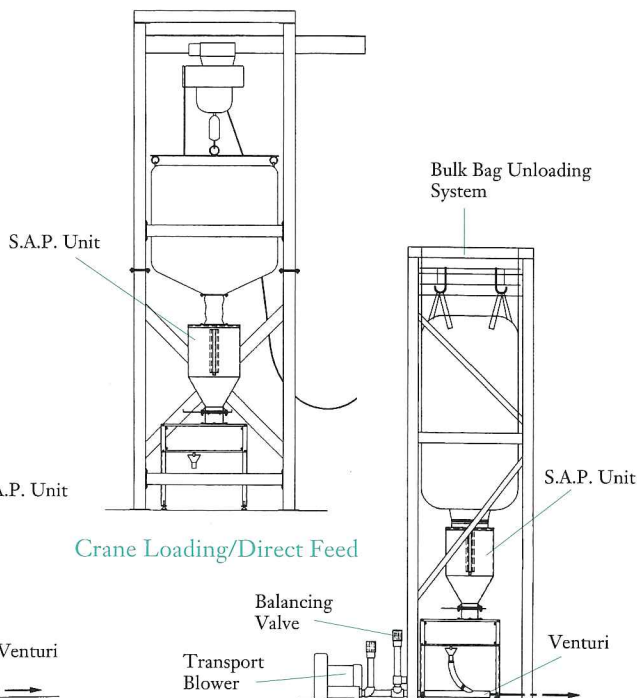
INDEX '93 was a big success for Osprey. The show was larger than ever, and Osprey had interest from Non-wovens producers beyond our expectations. Jim Harpole, President of Osprey, said, "INDEX is always a good opportunity to meet with people and discover the latest trends. It's inspiring to be part of such a young, dynamic, growing industry." 

Save on SAP

Osprey now offers an alternative to hand loading your SAP Dosing Units. The Osprey Bulk Bag Unloader feeds SAP into the Dosing Unit automatically, which allows you to buy SAP in large quantities and reduce the amount of time operators spend keeping the Dosing Unit full. For more information, please contact our Sales Department. 



Remote Loading/Flex Screw Delivery



Crane Loading/Direct Feed

Fork Lift Loading/Direct Feed


Osprey Keeps Growing

Many of our customers have already noticed a different voice on the line when calling Osprey. Welcome Molly Riddle, who now handles all our incoming calls.


"Where's Phyllis?" We've certainly heard that question more than once lately. In addition to her other responsibilities, Phyllis Lockeridge has been the voice on the Osprey line for more than five years. Phyllis is now handling all sales correspondence for Osprey. You can still speak to her, just ask Molly to connect you.

Cathy Lewis, Osprey's International Export Manager, has completed her requirements for a master's degree in international business. Congratulations, Cathy!


Natalie Trawick, Osprey Project Engineer, was married to Charles Leggio in November. Congratulations, Natalie and Charles. We are still adjusting to the name change. Don't feel badly if you forget she's now Natalie Leggio; she forgot a few times herself the first week or two.

Osprey is delighted to add Jack Brock to our staff of Field Technicians. Jack has almost 20 years' experience in electrical, installation, start-up, and maintenance. Jack has done start-up of Paper Mills and Chemical Plants, as well as assembly, electrical, and installation of diaper machines for some of the major manufacturers in the Nonwovens industry. Osprey is pleased to welcome Jack to our team. 

We Can Test Your Air

Osprey can test the particulate level in the exhaust air from your process. There is no production down time. We can determine how efficiently your filter is operating based on U.S. EPA Reference Method 5. We will provide you with a written report in 2-3 weeks. Contact David Colburn for more information. 

Call for the New Osprey Spare Parts Catalog

Osprey has a brand new Spare Parts Catalog. John Linehan and Bill McGee have worked long and hard to provide Osprey customers with the most current parts and supplies information for Osprey equipment. The catalog is free. Contact either John or Bill with your mailing address, and they will get one out to you right away. 

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