

News and information for the employees and clients of Osprey Corporation.

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# Osprey 30th Anniversary

# Osprey Expansion in Conyers, Ga.

By September 1, Osprey will have completed its production capacity expansion in Convers by over 21,000 square feet. The manufacturing expansion at Osprey's Conyers, Ga. location will unify all of its production operations in one central location. The



Atlanta facility will remain the headquarters for engineering, sales and administration. The consolidation of production in one location is the final step of its three-year merger plan with former sister company, Barron, Inc.

# Osprey's In-Line Scrap Pelletizer

Osprey is currently in production on its latest version of the in-line pelletizer. The new system will serve as a demonstration unit. It will include all the latest design improvements in order to make in-line processing as easy as possible. Please contact Osprey if you are interested in setting up a free trial of your scrap film or nonwoven material.



New PLC based controls with touch screen.

## In Memory



T.L. Barron Sr.

Tom Barron Sr. passed away at his home, May 20, 2004. Mr. Barron and his wife of 61 years, Mildred, formed Barron Fabricators in 1963. He later asked to be called "Mr. Osprey" after the 2002 merger between the two companies. At 92, Mr. Barron was still very active and maintained an office at

Osprey. Mr. Barron was a true gentleman and was always optimistic about the future, saying that no one ever failed by getting up and going to work each day. He leaves behind a second and third generation of family members who will try to follow the high standards he set at Osprey.



## Why Buy From Osprey?

Many times Osprey is asked the question, "Why

should I buy from Osprey?" This is a good question that usually applies to a specific project or application. However, part of the answer to this question can always be traced back to Osprey's core values and business philosophy.

Over 30 years ago, Osprey incorporated as a family-owned business, committed to the engineering, manufacturing and selling of the best equipment possible. The idea was, as it is today, to design and build the best equipment possible, so that Osprey can, without hesitation, stand behind the sale 100 percent. Osprey's employees believe that it is absolutely necessary to always treat

customers and vendors as they would expect to be treated.

Osprey is a complete company, currently employing 53 dedicated full-time staff. Our organization includes sales, engineering, manufacturing, parts inventory, field and customer service, research and development, quality control and administration. The average employee has worked at Osprey over 12 years. The floor space required for office and manufacturing is over 6,300 square meters. The company has a young, but experienced, ownership group that is committed to a long-term business outlook.

When given a fair chance to meet the competition, Osprey will not be undersold. Companies that copy Osprey's

equipment can only attempt to duplicate the things they see. They cannot duplicate the heart of the design or the reasons for the improvements. Companies that copy have cheapness in mind.

Otherwise, they would spend their own money to develop improvements and new products for their customers. Many times the copier makes mistakes and causes problems that the originator has solved through careful and expensive long-term development.

Osprey has local sales and technical support in many areas around the world to support our business. While the organization is larger than its competition, it is still able to provide its customers personalized service at a good value.



# Tissue World Americas Conference

September 21-23, 2004 Miami Beach Convention Center Miami Beach, Florida, USA A total of 1,257 professionals attended the inaugural Tissue World Americas Conference and Exhibition in October 2002. The show targeted the North and South American tissue business. Following the success of the show, organizers moved the 2004 event to the larger Miami Beach Convention Center.

Osprey will exhibit at booth #1245. We invite you to stop by and discuss your future tissue converting, filtration and trim-handling projects. Show hours are 10 a.m. to 5 p.m.; Tuesday to Thursday.

# **New Videos on the Web**

Now you can view selected product videos right on our Web site at www.ospreyfilters.com. Click on the "Library" tab and go to "Videos." It's that easy! New videos include Fan Maintenance, Fluff and SAP Recycling footage and the Compact Series Pelletizing System. Osprey will be adding installation training videos and more in the near future.



www.opsreyplastics.com

#### **Relocation Clearance Sale**

Osprey is now offering discounts of up to 50 percent on a wide range of over stock spare parts. The limited-time values end September 30. Please contact Bill Smith or Isacque Nixon for details.

#### **Contact Us**

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#### **Order Osprey Spare Parts Online**

To make it easy for you to purchase Osprey parts when it's most convenient for you, Osprey now accepts online orders for equipment spare parts.

Also take advantage of this convenient new option by reviewing and confirming the items on our Web site before placing an order. For more information, please visit our Web site at www.ospreyfilters.com. ()